Intermodal News Report Intermodal Association of Chicago February 25, 2019

Jason Hilsenbeck LoadMatch & Drayage.com President – Founder





LoadMatch.com

Intermodal Equipment Matching

- Drayage truckers post having empty containers
- Shippers/Freight Forwarders/Ocean Lines/IMCs post loads needing containers
- Email or XML message sent to each party when a posting matches a need with a have
- Free to post ...no transaction fees
- Independently owned; not affiliated with any customer or vendor
- LoadMatch doesn't broker and doesn't own any trucks.
- Online since 1999



Drayage.com

Phonebook of Draymen

- 3400+ unique draymen profiles listed (was 3110 draymen last year at this time)
- Search draymen in USA & Canada for chassis, hazmat, transloading-warehousing, customs bonded, parking, CY operations, SCAC, TWIC, dry / refrigerated / household / tank drayage
- Blast an email out to a group of draymen that matches your requirements
- \$50/month to advertise at top



FAQ | CONTACT





Weather Radar Map - U.S.



Clicks (by humans) on each city metro are counted, indicating demand

the
DRAVARE
DRAYAGE
Πιοροτοον
DIRECTORY
D

-- clear -- -- new search --

you need to <u>Log In</u>

show Members of:

IANA A

Show Only: HZ-Haz-Mat BD-Customs Bonded CH-Chassis TR-Transload Warehouse PK-Parking Space

Sort by Service: Rail container Type: 20/40', 53', drays: Refrigerated, ISO Tank, OpenTop, FlatRack,

Highlight: ELD, Day Cabs, Overweight, Household, Liquor, Tank Endorsed, TWIC, TSA/Airport, Driver Count, Cargo Insurance, Chains/Binders, SideLift/Landoll COFC Newest Added Carriers

Did you know? Instead of calling each individual company...you can post an email to this group. View Intermodal Terminals Map for CHICAGO click demand

		,	354 DRAYMEN FOUND SERVING THE CHI	CAGO INTERMODAL REGION	
clicks	Service Type	Abbreviations *	Company (sort by) 🔸	Location (sort by)	Description show Service Region speak Other Languages
962 <u>EQ88</u>	Rail 20/40' 53'	HZ BD CH TR PK	detail - DNJ Intermodal Services LLC	Channahon, IL	Our intermodal operation specializes in over he
1335	PO Rail 20/40' 53'	HZ BD CH TR PK-CY	detail - 🗸 Reliable Transportation Specialists, Inc	Chesterton, IN	At Reliable Transportation Specialists, Inc. we
357	Rail 20/40' 53'	BD CH TR PK	detail - 🗸 Rushmore Transportation, Ltd.	Franklin Park, IL	Transloading and container drayage
711	Rail 20/40' 53'	PK	detail - 🗸 Cargo Solution Express, Inc	Channahon, IL	20'- 53' Container Drayage & Storage Convenien
899	Rail 20/40' 53'	BD CH PK	detail - 🗸 Midwest Cargo Systems, Inc.	Hodgkins, IL	50+ owned triaxles for overweights, all Company
1043	Rail 20/40'	HZ BD CH TR PK	detail - 🗸 R&M Trucking Co.	Franklin Park, IL	With 150+ power units and a large fleet of priv
494	PO Rail 20/40'	PK	detail - 🗸 Strada Logistics LLC	Alsip, IL	Local & Regional Intermodal & OTR Dry Van
708	Rail 20/40' 53'	BD CH PK	detail - 🗸 Transportation Inc.	Channahon, IL	Chicago Intermodal Drayage and Container Storag
643	PO Rail 20/40' 53'	CH TR PK	detail - 🗸 Unix Transportation	Mokena, IL	Midwest container drayage all kind 20 40 45 53
623	Rail 53'	нг рк	detail - 🗸 39 Transport (div Evans Delivery Company	Joliet, IL	Intermodal, 53" domestic containers, xtowns
617	PO Rail 20/40' 53'	CH TR PK	detail - 🗸 A & W Heavy Haul, Inc.	Channahon, IL	Container Drayage. We handle overweight shipmen
633 <u>EQ1</u>	Rail 20/40' 53'	CH TR PK	detail - 🗸 Acme Transportation Company	Bedford Park, IL	Container Drayage (Ocean & Domestic) Warehous
659	Rail 20/40' 53'	НZ СН РК	detail - 🗸 Albundy Trucking, Inc.	Justice, IL	Expedited instant service: Intermodal Drayage
199	Rail 20/40' 53'	СН	detail - 🗸 Allegiant Intermodal	Schaumburg, IL	Container Drayage for the Midwest
552 <u>EQ2</u>	Rail 20/40' 53'	СН РК	detail - 🗸 AllStar Trucking Inc.	Channahon, IL	Import, Export, Overweight, Local and Regional
430	PO Rail 20/40' 53'	PK	detail - 🗸 Asfaltico Corp	Joliet, IL	Intermodal
480	Rail 20/40' 53'	CH TR PK	detail - 🗸 AV, Inc.	Joliet, IL	Intermodal drayage from and to Chicago and Glob
127	PO Rail 20/40'	СН РК	detail - BRM Express Inc.	Plainfield, IL	20'; 40'; 45' TRI AXLE Intermodal, dry van, imp
842 <u>EQ1</u>	Rail 20/40' 53'	HZ BD CH PK	detail - 🗸 C&K Trucking, LLC - corp	Chicago Ridge, IL	Intermodal drayage company servicing all of the
389	Rail 20/40' 53'	PK	detail - 🗸 Capitol Trucking Inc.	Glen Ellyn, IL	Drayage, intermodal, for the Chicago rail ramps
530	Rail 53'	TR PK	detail - 🗸 Chicago Intermodal Transportation, Inc.	Cicero, IL	53' Container Drayage and Storage
410	Rail 20/40' 53'	HZ BD CH PK	detail - 🗸 Cushing Transportation, Inc.	Orland Park, IL	Dedicated Services / 24hr Dispatch / Technolo
462	Rail 20/40' 53'	BD CH TR PK	detail - 🗸 D/C Transport, Inc.	Elk Grove Village, IL	Specialized hauler: Flats, Steps, Double Drops,
716	Rail 20/40' 53'	HZ BD PK	detail - Eagle Systems, Inc.	Bridgeview, IL	We provide local and regional container drayage
457	Rail 20/40' 53'	HZ CH TR PK	detail - 🗸 EAM Group Corporation	Lombard, IL	Drayage, brokerage
252	Rail 20/40'	CH PK	detail - 🗸 EFM Transportation, Inc.	Manhattan, IL	Log transloading facility. Overweight / Local /
227	Rail 20/40'	CH PK	detail - 🗸 Emax Transportation Inc	Lake in the Hills, IL	Rail, 20' and 40' container
376	Rail 20/40' 53'	СН РК	detail - 🗸 Ensure Trucking, Inc.	Plainfield, IL	Intermodal, rail, import, export. 53' Rail drayag
1218	Rail 20/40' 53'	BD CH TR PK	detail - 🗸 Evans Delivery Company Inc.	Merrillville, IN	Evans Chicago - runs 20', 40', 45', 53' contain
274	PO Rail 20/40' 53'	PK	detail - ✓ Everest Plus LLC	Worth, IL	Intermodal Trucking, swing lift equipment avail
298	Rail 20/40' 53'	CH PK	detail - 🗸 Evolution Trucking, Inc.	Romeoville, IL	Specialized in Tri-axle moves, providing the mo
326	PO Rail 20/40' 53'	PK	detail - ✓ First King Trucking Inc.	Joliet, IL	Local hauling

	FAQ CONTACT HOME	LOADMATCH
the		ou need to <u>Log In</u>
RAYAGE	you are here: Search Draymen > City Metro > Chicago clear new search	
*	Sort by Service: Rail container Type: 20/40', 53', drays: Refrigerated, ISO Tank , OpenTop, FlatRack,	show Members of
JIRECTORY	Show Only: HZ-Haz-Mat BD-Customs Bonded CH-Chassis TR-Transload Warehouse PK-Parking Space	CHAT
D	Highlight: ELD, Day Cabs, Overweight, Household, Liquor, Tank Endorsed, TWIC, TSA/Airport, Driver Count, Cargo Insurance, Chains/Binders, SideLift/Landoll COFC Newest Added Carriers	Smart Way
	Did you know? Instead of calling each individual companyyou can post an email to this group. View Intermodal Terminals Map for CHICAGO click der	nand



		357 DRAYMEN FOUND SERVING THE	CHICAGO INTERMODAL REGION	
clicks	Service Type Abbreviations*	Company (sort by) ¥	Location (sort by)	Description show Service Region speak Other Languages
EQ8	Rail 20/40' 53' HZ BD CH TR PK	detail - DNJ Intermodal Services LLC	Channahon, IL	Flatbed, step-deck, spread axle, tri-axles- Our i
	PO Rail 20/40' 53' HZ BD CH TR PK-CY	detail - 🗸 Reliable Transportation Specialists, Inc	Chesterton, IN	standards & tri-axles- At Reliable Transportatio
	Rail 20/40' 53' BD CH TR PK	detail - 🗸 Rushmore Transportation, Ltd.	Franklin Park, IL	20/40- Transloading and container drayage
	Rail 20/40' 53' BD <mark>CH</mark> PK	detail - 🗸 Midwest Cargo Systems, Inc.	Hodgkins, IL	(50+) lightweight tri-axles- 50+ owned triaxles
	Rail 20/40' HZ BD CH TR PK	detail - 🗸 R&M Trucking Co.	Franklin Park, IL	20's,40's, Tri-axles- With 150+ power units and
	Rail 20/40' 53' BD <mark>CH</mark> PK	detail - 🗸 Transportation Inc.	Channahon, IL	20's and 40's- Chicago Intermodal Drayage and Co
	PO Rail 20/40' 53' CH TR PK	detail - 🗸 Unix Transportation	Mokena, IL	Tri-axle- Midwest container drayage all kind 20
	PO Rail 20/40' 53' CH TR PK	detail - 🗸 A & W Heavy Haul, Inc.	Channahon, IL	Tri-axle- Container Drayage. We handle overweigh
EQ1	Rail 20/40' 53' CH TR PK	detail - 🗸 Acme Transportation Company	Bedford Park, IL	20, 20/40' Tri-axle- Container Drayage (Ocean &
	Rail 20/40' 53' HZ CH PK	detail - 🗸 Albundy Trucking, Inc.	Justice, IL	Tri-axles- Expedited instant service: Intermoda
	Rail 20/40' 53' CH	detail - 🗸 Allegiant Intermodal	Schaumburg, IL	Tri-axles- Container Drayage for the Midwest
EQ2	Rail 20/40' 53' CH PK	detail - 🗸 AllStar Trucking Inc.	Channahon, IL	Tri-axles, 20', 40', 45'- Import, Export, Overwe
	Rail 20/40' 53' CH TR PK	detail - 🗸 AV, Inc.	Joliet, IL	Tri-axles, 40's- Intermodal drayage from and to
	PO Rail 20/40' CH PK	detail - BRM Express Inc.	Plainfield, IL	TRI AXLE- 20'; 40'; 45' TRI AXLE Intermodal, dry
EQ1	Rail 20/40' 53' HZ BD CH PK	detail - 🗸 C&K Trucking, LLC - corp	Chicago Ridge, IL	27 tri-axles- Intermodal drayage company servici
	Rail 20/40' 53' HZ BD CH PK	detail - 🗸 Cushing Transportation, Inc.	Orland Park, IL	Dedicated Services / 24hr Dispatch / Technolo
	Rail 20/40' 53' BD CH TR PK	detail - 🗸 D/C Transport, Inc.	Elk Grove Village, IL	20'-48'- Specialized hauler: Flats, Steps, Doubl
	Rail 20/40' 53' HZ CH TR PK	detail - 🗸 EAM Group Corporation	Lombard, IL	triaxle- Drayage, brokerage
	Rail 20/40' CH PK	detail - 🗸 EFM Transportation, Inc.	Manhattan, IL	Any sizers, tri axles- Log transloading facility
	Rail 20/40' CH PK	detail - 🗸 Emax Transportation Inc	Lake in the Hills, IL	40'- Rail, 20' and 40' container
	Rail 20/40' 53' CH PK	detail - 🗸 Ensure Trucking, Inc.	Plainfield, IL	8 pin chassis- Intermodal,rail, import,export. 5
	Rail 20/40' 53' BD CH TR PK	detail - 🗸 Evans Delivery Company Inc.	Merrillville, IN	8 pin 20/40' spread axle- Evans Chicago - runs 2
	Rail 20/40' 53' CH PK	detail - 🗸 Evolution Trucking, Inc.	Romeoville, IL	20ft Tri-axles, / 20,40,45ft spread axle- Specia
	Rail 20/40' 53' HZ BD CH PK	detail - 🗸 FORE Transportation, Inc.	Harvey, IL	20/40/45 spread axle & tri-axles- 30 acre lot fo
	Rail 20/40' CH PK	detail - 🗸 Freight Tech Cartage, Inc.	Naperville, IL	Tri-axles- Full Service Intermodal Trucking, pro
	Rail 20/40' HZ CH PK	detail - 🗸 Gears Transport Inc	Summit, IL	tri-axles- Pick up and deliver customers loads f
	Rail 20/40' 53' HZ CH PK	detail - ✓ General Express (div of ARL Transport)	Shorewood, IL	Tri-axles- Intermodal trucking services both Int
	Rail 20/40' HZ CH TR PK	detail - ✓ Gordon Transport, Inc.	Roselle, IL	Triaxle- Gordon Transport Inc. is a Service-Disa
EQ1	Rail 20/40' 53' CH PK	detail - ✓ Great Lakes Multimodal, Inc.	Alsip, IL	Tri-axles- Container Drayage & Storage.
	Rail 20/40' 53' BD <mark>CH</mark> PK	detail - 🗸 Horizon Freight System, Inc.	Channahon, IL	20 Tri-Axles- We are located in Joliet area with
	PO Rail 20/40' CH TR PK	detail - 🗸 IL Transportation Inc.	Merrillville, IN	20', tri-axle- Intermodal drayage. Power only. L
	Rail 20/40' 53' BD CH TR PK	detail - 🗸 Innovative Transport Solutions, LLC	Wood Dale, IL	Tri-axles- We offer FCL, FTL, LTL & INTERMODAL t

2018 Jan-Feb most in-demand metros

Click Count past sixty days

- 99834 ~ IL Chicago
- 45664 ~ GA Savannah
- 32166 ~ TX Houston
- 30283 ~ NY New York City/NJ
- 27944 ~ SC Charleston
- 27234 ~ CA Los Angeles
- 26592 ~ VA Norfolk
- 24772 ~ TN Memphis
- 19921 ~ TX Dallas/Ft. Worth
- 19143 ~ GA Atlanta
- 18083 ~ MI Detroit
- 14110 ~ WA Seattle/Tacoma
- 13750 ~ OH Columbus
- 13418 ~ MN Minne/St. Paul
- 13390 ~ MD Baltimore
- 11132 ~ CA San Fran./Oakland
- 10505 ~ MO Kansas City
- 9767 ~ OH Cincinnati
- 9206 ~ FL Jacksonville
- 6930 ~ NC Charlotte
- 6756 ~ OH Cleveland

- 6203 ~ FL Miami/Ft.Lauderdale 5298 ~ MO - St. Louis 5236 ~ LA - New Orleans 5000 ~ MA - Boston 4564 ~ TN - Nashville 4453 ~ PA - Philadelphia 4037 ~ IN - Indianapolis 3342 ~ KY - Louisville 2909 ~ OR - Portland 2856 ~ AL - Mobile 2502 ~ UT - Salt Lake City 2375 ~ NE - Omaha 2238 ~ CO - Denver 1908 ~ TX - El Paso 1688 ~ FL - Tampa 1495 ~ CA - Stockton/Lathrop 1388 ~ AZ - Phoenix/Tucson 1300 ~ NC - Wilmington 1224 ~ NY - Buffalo 1171 ~ TX - San Antonio 1124 ~ IL - Rochelle
- 1118 ~ MA Worcester/Aver 1062 ~ PA - Pittsburgh 1028 ~ TX - Laredo 1009 ~ OH - Toledo/North Balt. 1005 ~ PA - Harrisburg/Rutherford 960 ~ AL - Birmingham 895 ~ AL - Huntsville 737 ~ SC - Greer 642 ~ PA - Chambrg/Greencastle 626 ~ NC - Greensboro 380 ~ FL - Winter Haven 375 ~ WI - Chippewa Falls 319 ~ NY - Syracuse 317 ~ NV - Reno 313 ~ TX - Freeport 312 ~ NY - Albany 292 ~ CA - San Bernardino 232 ~ PA - Allentown/Beth. 226 ~ MA - Springfield 180 ~ MS - Gulfport 170 ~ HI - Honolulu

- Image: Control
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- 168 ~ VA Richmond
- 146 ~ IL Decatur
- 133 ~ KY Georgetown
- 131 ~ ME Portland (Maine)
- 125 ~ NV Las Vegas
- 121 ~ VA Front Royal
- 109 ~ PA Scranton/Taylor
- 97 ~ AK Anchorage
- 93 ~ TX Rio Valley/McAllen
- 92 ~ MN Duluth
- 87 ~ GA Cordele
- 86 ~ DE Wilmington, DE
- 79 ~ IN Evansville
- 54 ~ NM Albuquerque
- 50 ~ MS Jackson
- 45 ~ WA Spokane
- 36 ~ FL Canaveral



2019 Jan-Feb most in-demand metros

Click Count past sixty days

90755 ~ CA - Los Angeles	1
63878 ~ NY - New York City/NJ	!
57715 ~ IL - Chicago	1
30146 ~ TX - Houston	1
23315 ~ WA - Seattle/Tacoma	
22727 ~ CA - San Fran./Oakland	;
21803 ~ GA - Savannah	;
20686 ~ VA - Norfolk	;
20095 ~ TN - Memphis	1
17492 ~ MD - Baltimore	1
15521 ~ GA - Atlanta	1
14771 ~ SC - Charleston	1
13845 ~ FL - Miami/Ft.Lauderdale	1
13496 ~ TX - Dallas/Ft. Worth	1
11613 ~ MN - Minne/St. Paul	1
9916 ~ MO - Kansas City	
9416 ~ FL - Jacksonville	
9395 ~ MI - Detroit	
6893 ~ OH - Columbus	
6089 ~ OH - Cleveland	
5671 ~ MA - Boston	

1031	~ OH - Toledo/North Balt.
1017	~ SC - Greer
948	~ AL - Birmingham
945	~ TX - San Antonio
916	~ IL - Rochelle
882	~ NY - Buffalo
804	~ PA - Harrisburg/Rutherford
621	~ NC - Greensboro
542	~ AL - Huntsville
515	~ NV - Reno
463	~ PA - Chambrg/Greencastle
459	~ CA - San Bernardino
433	~ TX - Freeport
375	~ PA - Allentown/Beth.
374	~ MA - Springfield
350	~ NY - Albany
301	~ FL - Winter Haven
287	~ HI - Honolulu
264	~ WI - Chippewa Falls
240	~ AK - Anchorage
238	~ VA - Richmond

203 ~ KY - Georgetown 192 ~ NY - Syracuse

- 186 ~ NV Las Vegas
- 166 ~ ME Portland (Maine)
- 164 ~ VA Front Royal
- 146 ~ DE Wilmington, DE
- 145 ~ MS Gulfport
- 135 ~ IL Decatur
- 127 ~ GA Cordele
- 109 ~ MN Duluth
- 85 ~ GA Crandall/Appalachiar
- 85 ~ PA Scranton/Taylor
- 72 ~ MS Jackson
- 72 ~ WA Spokane
- 62 ~ SC Dillon
- 60 ~ ND Minot
- 58 ~ TX Rio Valley/McAllen
- 30 ~ FL Titusville











2018-02	2019-02	Intermodal 53' Container Fleets - United States (dry, for railroad)	
Unit Count	Unit Count	U.S. Motor Carrier & 3PL owned	
89,400	95,600	JBHU - JB Hunt (+6200 from last year)	
34,500	38,200	HGIU, HGWU, UPHU - Hub Group (+3700 from last year, adding 800 by end of year)	
18,000	21,700	SNLU - Schneider (+3700 from last year AND 18,200 private chassis)	
10,000	х	SWRU - Swift (doesn't want public to know)	
9150	х	XPOU, PACU - XPO Logistics (Pacer) (doesn't want public to know)	
5850	х	UPSU - UPS (doesn't want public to know)	
2950	Х	FDXU, FEDU - FedEx Freight, FedEx Ground (doesn't want public to know)	
2750	2950	MEQU, MLNU, ECDU - Milestone (unchanged, equipment can be leased)	
2700	2700	RBTU - CH Robinson (unchanged)	
1450	2000	CFQU - COFC Logistics (+550, adding 500 new build, new domestic service within Mexico)	
1000	1000	APDU - APL Logistics (unchanged)	
800	800	UTLU - Universal Logistics (unchanged)	
600	650	MLHU - Matson Logistics (+50 from last year)	
120	120	O AMHU - American Highway (unchanged)	
125 DRBU - DRT Transportation (50 x 53' dry vans on the rail + 10 x 53' reefer containers, started 20			
100 PYLU - Pepsi Logistics (started 2018)			
50 DLCU - (starting March 2019)			
	?	WalMart (doesn't want public to know)	
179,286	194,845	total managed by United States, Motor Carrier & 3PL LoadMatch	
(+15575 last	<mark>year, +8.7% i</mark>	ncrease) data as of February 24, 2019 - researched by Jason Hilsenbeck, owner of & DRAYAGE.com	

	Intermodal 53' Container Fleets - United States (dry, for railroad)	
43,570	EMHU - UP/NS/CP (+5840 from last year)	
44,350	UMAX - UP/CSX (+410 from last year)	
4000	CSXU - CSX (unchanged)	
900	TMXU - NS/KCS (unchanged)	
1550	XFEU - Florida East Coast (+295 from last year)	
94,370	total managed by United States, Railroad (+6075 last year, +6.9% increase)	
289,215	total managed by United States, Railroad + Motor Carrier & 3PL	
+21,650 units added, +8.1% increase – United States total 53' dry container		
(last year was +4.5% with +11460 units)		
	Unit Count 43,570 44,350 4000 900 1550 94,370	

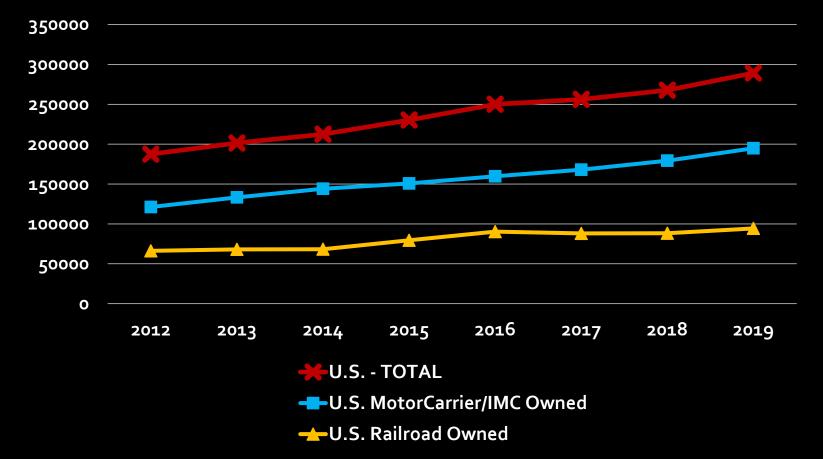
2018-02	2019-02	Intermodal 53' Container Fleets - Canada (dry, heated for railroad)	
Unit Count	Unit Count	Canadian Railroad owned	
8260	9350	CNRU – Canadian National (+1090, includes Dry and Heated, doesn't include 815 reefer boxes)	
6500	6500	CPPU – Canadian Pacific (unchanged, new replaced old, includes Dry, Heated, not included 900 reefer)	
14,760	15,850	total managed by Canada, Railroad (CN, CP) (+1090 added, +7.4% increase)	

CN is now a full member of the EMP container pool with the UP and NS. New lanes on Norfolk Southern to Saskatoon and Winnipeg as well as Moncton and Halifax.



data as of February 24, 2019 - researched by Jason Hilsenbeck, owner of

Intermodal 53' Container Fleets - United States (dry, for railroad)



* over 100,000 domestic 53' containers added in 7 years. Where is the investment by the railroads in their terminals to accommodate this growth? And this doesn't include the growth of 20/40' traffic. No wonder the congestion and decline in train speeds.



















Brand new "DLCU" at NLN Depot / Hurtado's Cartage (Feb 22, 2019)

	53' Reefer Container Fleets –	
2019-02	United States (dry, for railroad)	Townson 1
Unit Count	U.S. Motor Carrier & 3PL owned	
1,650	CREU – CR England	TIGRITIC
725	TGXU – Tiger Cool	Tige and cool express
600	JBHU – JB Hunt (adding 400 this year)	TIBRIANS
300	INYU – Infinity	COOL EXDICESS
200	NFIU – NFI	TIBREAKS
10	DRBU - DRT Transportation	Cool Express=
3,485	Approx managed by United States,	
5,465	Motor Carrier & 3PL	



2019-02	53' Flat Deck Fleets – United States	
Unit Count	U.S. Motor Carrier & 3PL owned	
67	PRIU – Prime Inc.	
67	Total by U.S. Motor Carrier	



data as of February 24, 2019 - researched by Jason Hilsenbeck, owner of



New ASKU for door/door Chicago-U.S. to Monterrey-Mexico on BNSF/KCS



2018 Total Volume: 18,931,323 up 5.6%

- ISO 20/40' International: 9,558,448 +5.4% % above last year
- Combined Domestic 53'COFC/TOFC: 9,372,875 +5.7%
 - Domestic containers: 7,928,304 +4.9%

Y/Y % Change	2017	2018	January 2019
Grand Total	+4.7%	+5.6%	+2.6%
International	+6.2%	+5.4%	+6.5%
Domestic (Private+Rail+Trailer)	+3.2%	+5.7%	-1.5%
Dom Con (Priv + Rail)	+2.7%	+4.9%	-1.6%
Private DomCon		+6.9%	+0.3%
Rail DomCon		+0.5%	-6.0%
Trailer TOFC	+6.3%	+10.6%	-1.1%

Source: IANA ETSO, GTC Analysis, Copyright 2019 GTC

Domestic intermodal stumbled badly in January



Q4 2018 Private Domestic Container revenue loads +6.2% y/y vs. 8.7% fleet increase Q4 2018 Rail Domestic Container revenue loads -2.7% y/y vs. 6.9% fleet increase There's a message in those numbers.

IMC / FF / Broker News

- May 2018 ROAR Logistics acquires Integra Logistics Service
- June 2018 South Korean logistics firm CJ Logistics acquires DSC Logistics
- June 2018 The Jordan Co acquires LoadDelivered, Logistical Labs (both Chicago) & GlobalTranz (Phoenix) (Jordan Co also owns Odyssey Logistics which owns Interdom)
- Oct 2018 GlobalTranz buys AFN / Deerfield, IL

IMC / FF / Broker News

- Sept 2018 Hub Group sells Mode Transportation to York Capital for \$238.5 million (Hub bought Mode in 2011)
- Oct 2018 Transplace acquires IMC/OTR group of Yusen Logistics (international stays Yusen, domestic renamed to Celtic Intermodal)
- Jan 2019 SEKO Logistics acquires GoodShip International (both Chicago)
- Feb 2019 Redwood Logistics acquires Strive Logistics (Redwood now top-15 truck broker) (Mark Yeager is Redwood's CEO, previously was CEO of Hub Group. David Yeager, his brother, is now CEO of Hub Group)

Ocean Line News

- January 2019 Street Turn fees announced for load outgate / load ingate using same container:
- Maersk \$30
- ZIM \$40
- Hyundai \$50
- SM Lines \$75

(these ocean lines claim the fee is to cover their administrative cost to manually go into their own system to stop the clock on the Import load and start the clock on the Export load)

Chicago Drayage Trucking Marketplace



- 2018 saw record number of small draymen enter into business. Currently 354 displayed on Chicago list, last year this time 298 displayed. Of 85 newest draymen:
 - 1-5 drivers: 50 added (59%)
 - 6-10 drivers: 19 added (23%)
 - 11-20 drivers: 8 added (9%)
 - 21 or more : 8 added (9%)

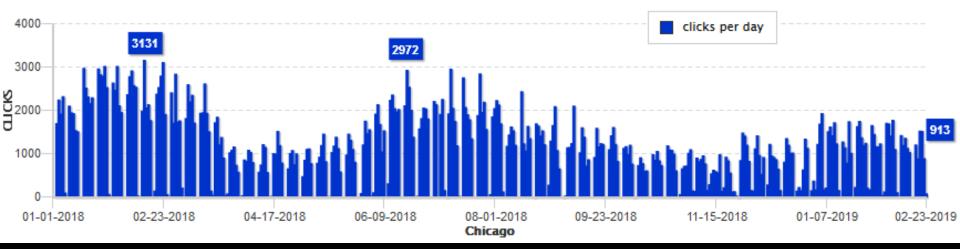
(85 added, 29 draymen removed) (82% were 10 drivers or less <u>view here</u>)

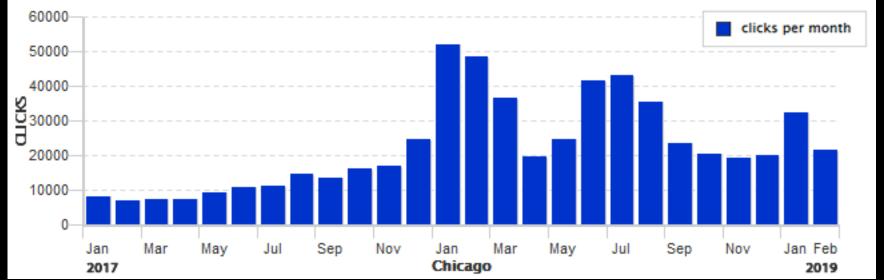
- Critical congestion problems inside most Chicago intermodal terminals.
- Pilot project to geo-fence Chicago intermodal terminals and report actual driver transaction time.

RAYAGE.com

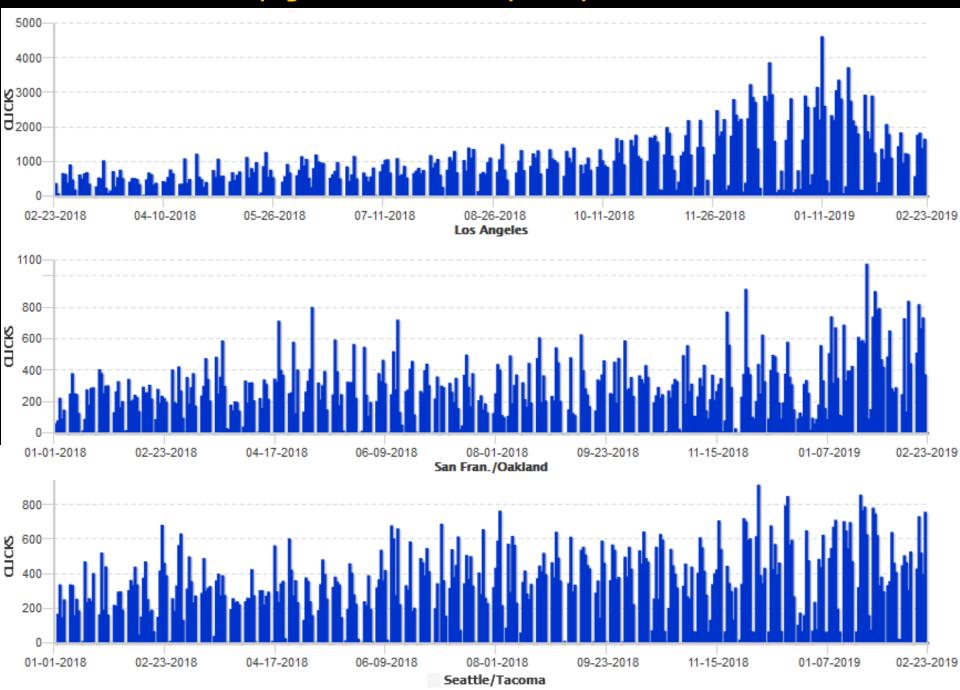
Click activity on Chicago Dray list:







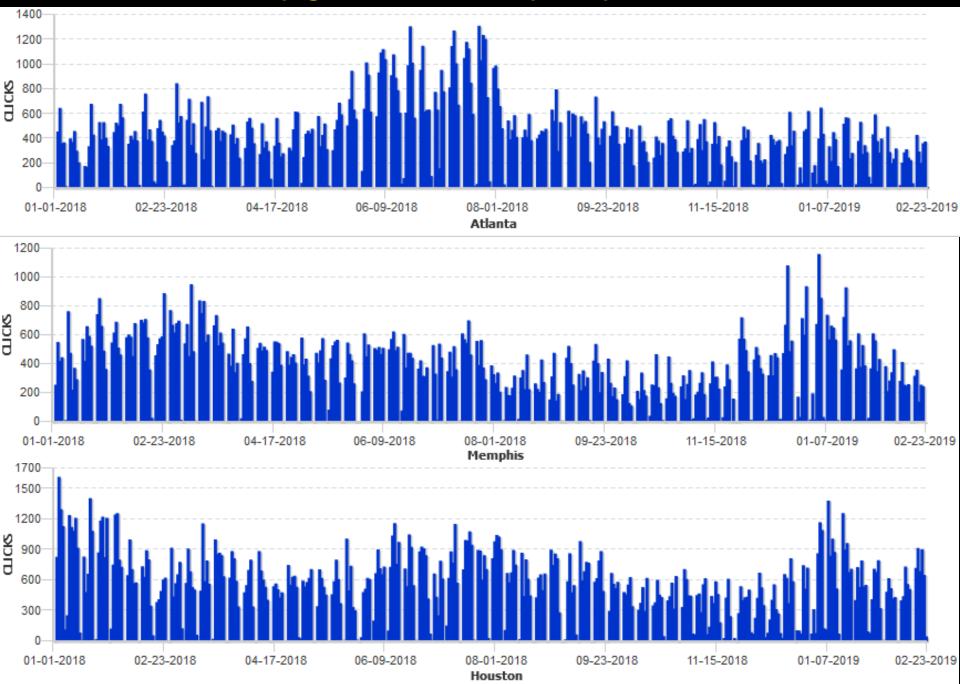
Drayage Demand - Clicks per day – West Coast



Drayage Demand - Clicks per day – East Coast

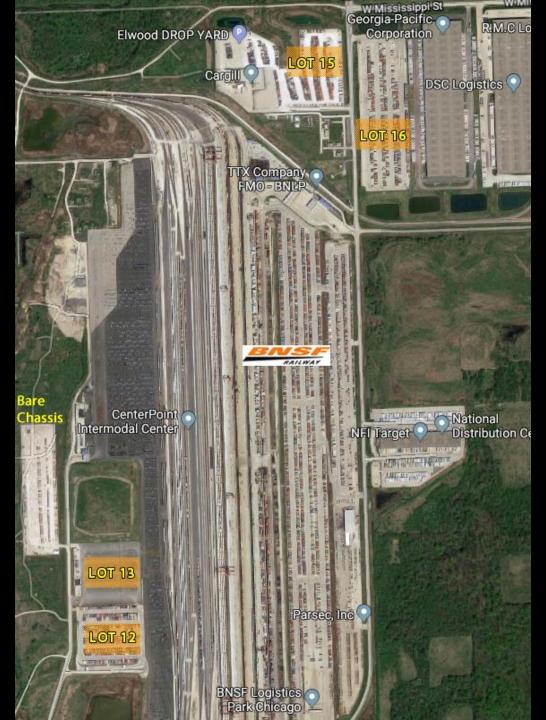


Drayage Demand - Clicks per day – Central



Chicago Area Intermodal Rail Terminals





Empty terminations now return to Lot 16, note the gate entry size and crowding of dropped containers.

Because their Corwith (Chicago) terminal is over burdened and landlocked, BNSF shifted some of that 53' traffic into this LPC terminal. LPC prior was only 20/40' traffic and it too was already over crowded. Now there are 53' cntrs and chassis mixed in, taking up international space, two different intermodal types, lots of complaints.

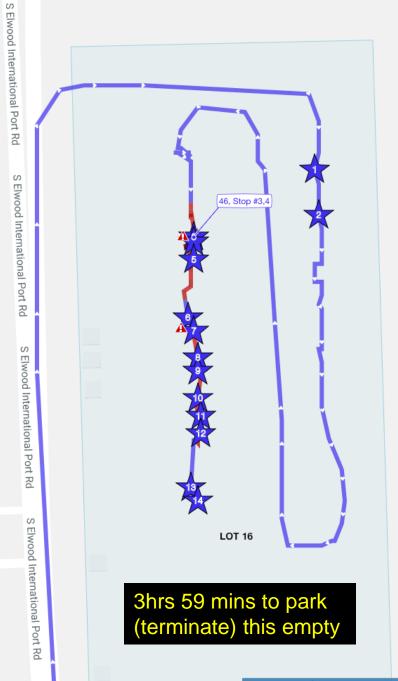


Waiting to terminate empty at BNSF-LPC Lot 16 (2:04pm - Jan 23, 2019)



Still waiting to terminate empty at BNSF-LPC Lot 16 (5:47pm - Jan 23, 2019)

BNSF LPC: S Elwood International Port Rd.	from 12:43 pm to 12:47 pm	A •
BNSF LPC: Channahon Township	from 1:01 pm to 1:06 pm	•
BNSF LPC: Channahon Township	from 1:18 pm to 1:26 pm	A •
BNSF LPC: Channahon Township	from 1:28 pm to 1:32 pm	•
BNSF LPC: 26664 Baseline Rd, Elwood	from 1:37 pm to 1:41 pm	•
1 LOT 16: 21837 W Mississippi St, Elwood	from 2:00 pm to 2:04 pm	•
2 LOT 16: 21837 W Mississippi St, Elwood	from 2:04 pm to 2:07 pm	<
3 LOT 16: Mississippi St & Elwood Intern	from 2:33 pm to 2:41 pm	A •
4 LOT 16: Mississippi St & Elwood Intern	from 2:42 pm to 3:35 pm	A •
5 LOT 16: Mississippi St & Elwood Intern	from 3:38 pm to 3:49 pm	A •
6 LOT 16: S Elwood International Port Rd.	from 3:53 pm to 4:15 pm	A •
7 LOT 16: S Elwood International Port Rd.	from 4:15 pm •••to 4:36 pm	A •
8 LOT 16: S Elwood International Port Rd.	from 4:36 pm to 4:57 pm	A •
9 LOT 16: S Elwood International Port Rd.	from 4:57 pm •••to 5:06 pm	A •
10 LOT 16: S Elwood International Port R	from 5:06 pm to 5:22 pm	A •
11 LOT 16: S Elwood International Port R	from 5:23 pm to 5:35 pm	A •
12 LOT 16: S Elwood International Port R	from 5:36 pm to 5:43 pm	A •
13 LOT 16: S Elwood International Port R	from 5:47 pm to 5:54 pm	A •
14 LOT 16: S Elwood International Port R	from 5:55 pm to 5:59 pm	Goog

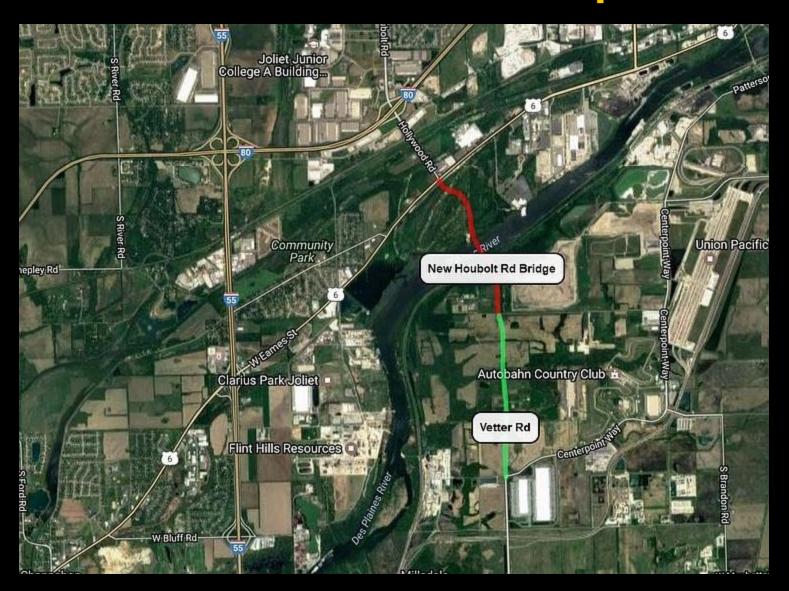


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Infrastructure News

- Northpoint development applied again to develop 600 acres along route 53 in Elwood, IL
- CSX Crete abandoned, focusing on NW Ohio terminal
- Illiana roadway not in state budget through 2020
- Houbolt bridge I-80 to Centerpoint still on hold
- IL Tollway and CP agree on how to connect O'Hare Western Access through Bensenville yard (railroad to allow the ramps, but at a location about 3 miles east of where it was originally requested)
- IL Tollway to start I-294 Tri-State major reconstruction

Houbolt I-80 to Centerpoint



from the "The Times Weekly" April 2017

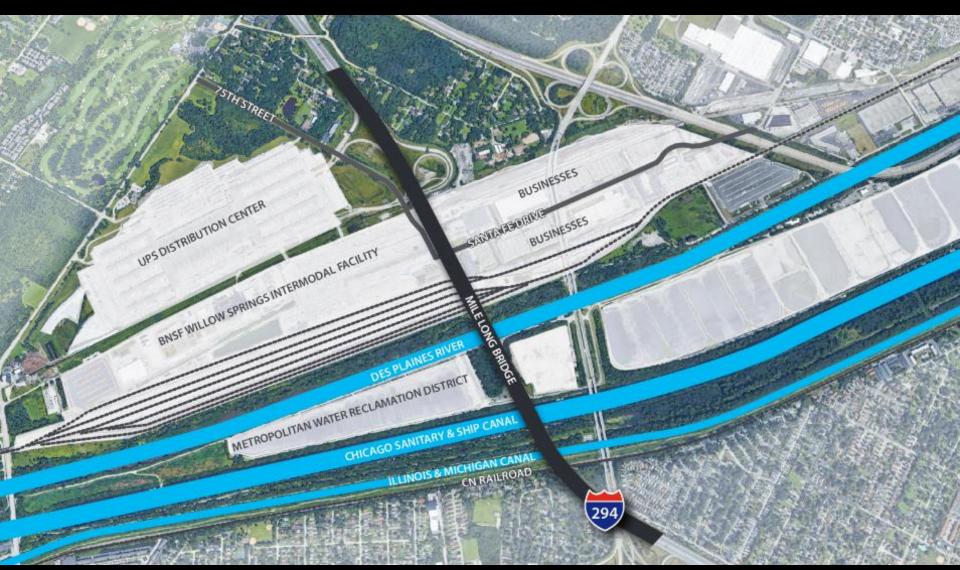
Elgin O'Hare over CP's Bensenville Yard



IL Tollway to start I-294 Tri-State major reconstruction

- Going to 5 lanes from 4 lanes in each direction along most of the 22-mile corridor (95th to Balmoral)
- 6 lanes between I-55 and I-88
- Tri-State is the last remaining section to be upgraded in the 15 year plan, expected completion 2026
- Mile-long bridge replacement next to BNSF-Willow Springs is starting May 2019
- New interchange in Justice, IL will allow commercial trucks to enter directly

I-294 Tri State Mile Long Bridge



An entire new 5-lane bridge will be built to east of the existing bridge while the old bridge is torn down

IMO 2020 – Low Sulphur Diesel

- Effective January 1, 2020: ocean vessels must use low-sulphur fuel
 - International Maritime Organisation (IMO) rule
 - reduce the sulphur emissions by over 80%
- Only so much refining capacity
- Estimated increase 10-20% port-to-port cost
- Currently \$2.80-\$3.10 avg diesel in Feb 2019 (next year will likely be higher, especially on the coasts)
- Expect freight surge ahead of IMO 2020



Miscellaneous

Federal tax on gas was last raised in 1993

(people complain about infrastructure but won't vote for tax increase)

- 80,000 lbs. United States gross limit (started 1981)
- 97,000 lbs. Europe limit (44 tons)
- 103,000 lbs. Canada average limit (46.5 tons)

(western province of Alberta, Canada: 140,000 lbs./63,500 kilograms)

107,000 lbs. Mexico limit (48.5 tons) (Mexico can do 107 .. and U.S. only 80?)

129,000 lbs. permits in Utah, Nevada, Idaho (United States is a patchwork of state issued overweight permits and policies)

Final Comments

- There is no 'driver shortage'
- There is a 'good driver shortage'
- Chicago Drayage Demand likely to be light through May.
- Expect surge of Imports ahead of IMO 2020 fuel change.
- Freight volumes grow overall slightly but not at the pace of last year.





Thank you

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